

«Corporate» Consulting –
Focusing on the
Management Process

Wüest & Partner for Strategy, Organisation and Implementation

During the construction, optimisation and long-run alignment operational real estate, financial organisational or strategic questions must often be addressed. As a consultant positioned between the economy and real estate we locate for owners, CFOs or users the appropriate answers. This we achieve thanks to our in-depth expert knowledge, extensive experience and exclusive data about all aspects surrounding real estate.

Our support is focused upon strategic, organisational and financial aspects. We support the decision-makers with clear facts and competent advice regarding the arrangement and organisation of their real estate management, whilst paying particular attention to the financial aspects of these areas. The focus lies in the optimal balance between low operating costs, high operational efficiency and reasonable market value development for operational real estate portfolio.

As a leading consulting a organisation focusing on the property and construction sectors Wüest & Partner follows clear business principles: This includes the exclusive focus upon consulting services, the exclusion of placement activities, management mandates and investments – as well as complete independence. Irrespective of overriding business interests we endeavour to fully represent the interests of the customer.

Facts, Concepts, Strategies
and Tools

Independent Advice

Real Estate Strategy

There are many strategic issues surrounding operational real estate such as investment or long-term location decisions to the fundamental question of whether real estate ownership is generally the best solution. Alternatives can be the conversion and development of sites or the "sale and lease-back". Wüest & Partner can assist you from the procurement of the required basic information and (market) data for the strategy process right through to its realisation.

Management and Organisation

The management and organisational aspects of real estate should be coordinated with the operational structure and the real estate stock of the company. Decentralised organisations can be just as appropriate as centralised property management. The establishing of clear roles and processes as well as the use of the most appropriate tools for planning or accounting and costing is of central importance. Wüest & Partner is able to assist its clients from the analysis through to the introduction of new structures and tools.

Steering and Controlling

The prerequisites for the implementation of strategic objectives are consistent information and real estate management processes. This includes transparent property accounts with the calculation of full costs or an appropriate long-term investment plan for the properties. Naturally, the provision of a cost efficient service for operational purposes remains at the forefront throughout. Wüest & Partner is able to accompany your organisation from the concept and design of the controlling system through to the interpretation of its results.

Market and Valuation

Wüest & Partner is an accredited valuation expert for a variety of real estate companies. Our valuations are always close to the market and recognised throughout the real estate sector. We find the right real estate value for all types of real estate – such as development areas, technical assets, ground leases – whilst taking into account your plans and strategy, and within all regulatory requirements.

Wüest & Partner the company

Wüest & Partner is a consultancy firm, which focuses upon the property and the construction sectors, urban development and locational trends. Our over 70-strong interdisciplinary team advises institutional real estate owners, banks and insurers, construction and real estate companies, public authorities and private clients.

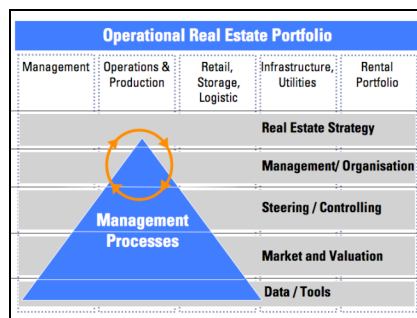
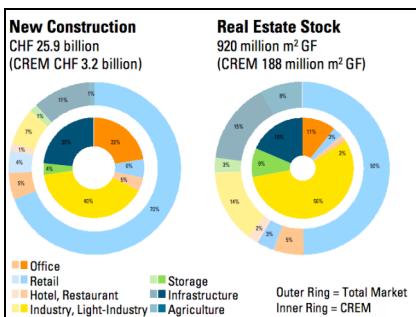
Consulting for Operational Real Estate

Wüest & Partner is a competent partner for fact-based analyses and future-orientated solutions for the real estate management of operational properties. Our specialists have successfully advised a large number of public and private organisations in a wide range of corporate real estate projects.

Further Information

For further information feel free to contact the partners detailed below. Further information about Wüest & Partner and our consultancy services for corporate and operational real estate can be found under the following links:

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